# Chemring Group PLC 2025 results



# Delivering the plan



### Presented on 9th December 2025 by:

Michael Ord – Group Chief Executive
James Mortensen – Chief Financial Officer





# Michael Ord

**Group Chief Executive** 

Chemring Innovating to protect

## Delivering the plan

Resilient performance

Robust returns and excellent cash conversion

Record order book – underpinned by geopolitical environment

Strategic organic investment to accelerate growth

On track to double annual revenue to c.£1bn by 2030





### 2025 good progress across all KPIs

#### Growth

**Order book** 

+32% £1.3bn £498m

(2024: £1.0bn)

Revenue

+2%

(2024: £488m)

#### **Earnings**

**Operating margin** 

(2024: 14.3%)

**Earnings per share** 

(2024: 18.9p)

#### **Cash generation**

**Cash conversion** 

(2024: 103%)

**Net debt: EBITDA** 

(2024: 0.58x)

#### **Safety and ESG**

Recordable injury rate

0.48

(2024: 0.69)

**GHG Emissions** 

-10.6%

On track to meet both near and longer term ESG targets



### Well placed to capitalise on long-term demand

- » **Diversified portfolio** exposed to a number of **structural tailwinds** in Defence, National Security and Space sectors **underpinned** by a **rearmament upcycle** and the fundamental need to **re-build the defence industrial base**
- » Market leading positions, often sole-source, in niche markets where we have technology differentiation and strong customer relationships
- » Strong operational execution and track record evidenced by mid-teens margins, strong cash conversion and record order book growth
- » Enhancing capacity and capabilities through organic investment, complemented by bolt-on M&A





Well positioned to deliver superior and sustainable shareholder value





# James Mortensen

**Chief Financial Officer** 

Chemring Innovating to protect

## Financial highlights

|                  | 2025          |           | 2024    |
|------------------|---------------|-----------|---------|
| Order book       | £1,345m       | +32%      | £1,022m |
| Revenue          | £497.5m       | +2%       | £488.3m |
| Operating profit | £73.5m        | +6%       | £69.6m  |
| Operating margin | 14.8%         | +50bps    | 14.3%   |
| Diluted EPS      | 19.4p         | +3%       | 18.9p   |
| Cash conversion  | 114%          | +1,100bps | 103%    |
| Dividend         | 8. <b>0</b> p | +3%       | 7.8p    |

#### Summary:

- » Another record order book
- » Sales, profit and EPS growth
- » Operating margin improving
- » Strong cash conversion



### Group and segmental performance

|                              | Revenue<br>(£m) | Revenue<br>growth | Operating<br>profit<br>(£m) | Operating profit growth | Operating<br>profit<br>margin | Operating margin change |
|------------------------------|-----------------|-------------------|-----------------------------|-------------------------|-------------------------------|-------------------------|
| Countermeasures & Energetics | 322.7           | +17%              | 61.6                        | +37%                    | 19.1%                         | 280bps                  |
| Sensors & Information        | 174.8           | (18)%             | 31.2                        | (25)%                   | 17.8%                         | (170)bps                |
| Group                        | 497.5           | +2%               | 73.5                        | +6%                     | 14.8%                         | 50bps                   |

- » Countermeasures & Energetics Strong performance in Energetics expansion projects delivering ahead of schedule and improving operational performance at our Tennessee Countermeasures business
- » Sensors & Information impacted by delays in UK Government contracting and JBTDS LRIP in prior period
- » On a constant currency basis, Group revenue and operating profit up 3% and 7% respectively

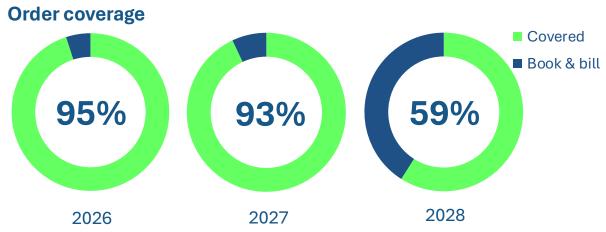


### Countermeasures & Energetics



#### **Business update**

- » Record order intake and order book driven by Energetics
- » Energetics expansion projects delivering ahead of schedule, continued focus on operational excellence
- » Improving operational performance at Tennessee Countermeasures
- » Significant visibility beyond FY26 as customers move to long term framework agreements





### **Sensors & Information**

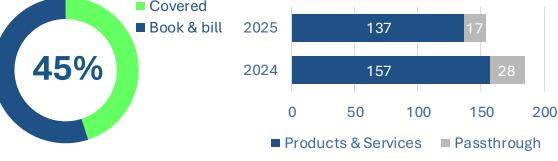


#### **Business update**

2026

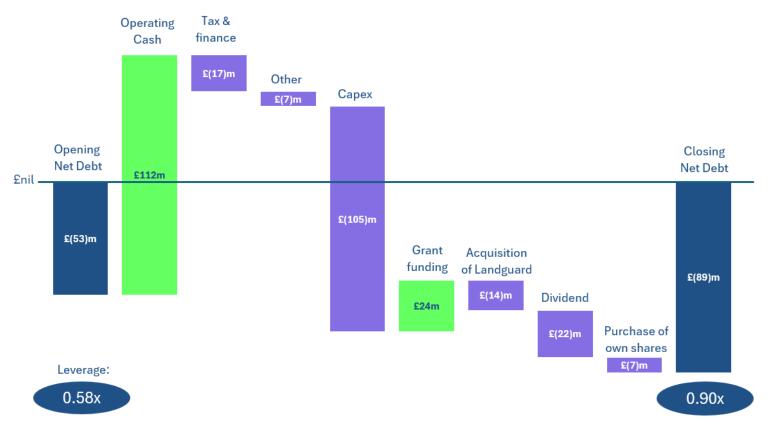
- » Order intake up 19% to £179m, with 45% order cover for 2026 (2024: 48% 2025)
- » Roke order book growing, good execution in US Sensors
- » Revenue decreased by 18%, impacted by delays to UK Government spending
- » Early action held operating margin at 17.8%

# Order coverage Breakdown of Roke revenue (£m) Covered





### Group net debt bridge



- » Cash conversion of 114%, with continued focus on cash management
- Planned £105m capex and intangible spend: £76m Energetics; £29m on automation and maintenance
- » £26m returned to shareholders in the period
- » RCF refinanced to 2028
- » Less than 1x leverage



## Capital allocation

| Invest in the business  | Focused M&A   | Ordinary dividends                             | Surplus capital          |
|---|---|--|--------------------------|
| <ul> <li>Investment in our</li> <li>Energetics businesses to</li> <li>capitalise on multi-decade</li> <li>demand</li> </ul> | <ul> <li>» Bolt-on acquisitions in our core and close adjacencies</li> <li>– in particular Roke and Space &amp; Missiles</li> </ul> | » Dividend cover of c.2.5 times underlying EPS | » Return to shareholders |
| » Ongoing capex investment<br>to increase automation,<br>enhance safety, expand<br>capacity and drive margin<br>improvement | » Disciplined approach;<br>healthy pipeline   |  |                          |

Resilient balance sheet, targeting < 1.5x leverage



### Guidance and financial outlook

#### 2026 guidance

- » 76% order cover
- » Countermeasures & Energetics targeting low double-digit growth in revenue, H2 weighting
- » Sensors & Information targeting mid double-digit growth in revenue, H2 weighting to revenue and operating profit
- » P&L interest charge of c.£10m
- » Higher gross capex of £100-110m\*, mainly resulting from increased costs in Norway
- » Cash conversion in the range 80-85% as we grow, returning to 90-100% in the medium term

#### Potential near-term headwinds

- » Potential near-term budget timing disruption in the UK and US
- » Foreign exchange volatility of US\$/AU\$/NOK to GBP

Balancing near-term performance with longer-term growth and value creation



#### Innovation showcase

### **CORTEXA Guardian**

- » Counter threats posed by drones
- » Rapid to deploy and fully autonomous, CORTEXA can detect, track and identify multiple targets at extremely fast speeds
- » Customisable with your choice of sensors; compatible with a range of effectors
- » Underpinned by Roke's Al powered automated threat detection software, assisting operators to focus on the highest threats
- » Suitable for both civil and military applications



We spend over £100m a year on R&D, c.80% customer funded



HOME HOME SHALL SHALL SHALL SHALL



# Michael Ord – Group Chief Executive



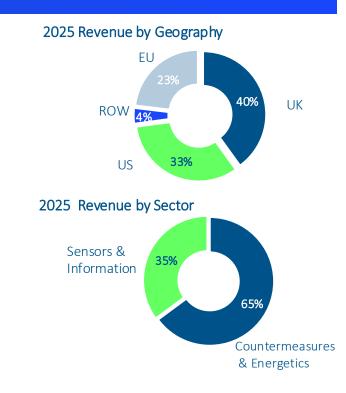


### Market update



#### Evolving defence and security landscape

- » Persistent traditional and hybrid conflict, and a heightened global threat environment
- » Rapid technological advances are reshaping defence capabilities
- » Growing emphasis on national sovereignty and industrial base capacity and resilience
- » Strategic competition, defending the US homeland, force modernisation and rebalancing allies' burden sharing main priorities of the Trump administration
- » Rising NATO and Non-NATO Defence spending collective NATO goal of 3.5% of GDP by 2035



Rising global instability driving increased market opportunity



### Well placed to benefit from growing budgets in the UK and Europe

#### UK

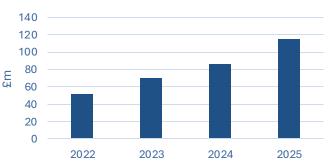
- » Defence budget rising to 2.5% GDP by 2027, and 3% in the next Parliament
- » Strategic priorities:
  - » Underpinning themes security at home, strength abroad and sovereign capabilities
  - » Focus on domestic production and resilience with Government committed to partnering with industry to drive growth and national prosperity
  - » Major UK investment in munitions and energetics capabilities

#### Europe

- » Structural shift in defence spending across Europe: €326 billion in 2024 and a further €100 billion by 2027
- » European defence priorities focused on replenishing stockpiles and closing critical capability gaps through joint procurements, industrial partnerships and cooperation with allies
  - » Strong focus on energetic capabilities across Nordic countries
  - » EW and counter drone capabilities of Roke increasingly relevant
- » Government investment to enhance readiness and the European defence industrial base







Rising international tensions stimulating market demand



### Solid progress against our strategic priorities

#### Grow

Invest in people, technology, and increased capacity to drive growth

Accelerate

Accelerate growth with bolt-on acquisitions

#### **Protect**

Strengthen and protect our world-leading positions through increased modernisation, automation and R&D investment in next generation products and services

- » Energetics expansion programmes delivering ahead of schedule
- » Benefits of operational excellence and improved pricing continue to be seen
- » Early action to mitigate impact of softness in UK Government spending
- » Order book growth and long-term partnering agreements provide strong visibility
- » Completed the acquisition of Landguard
- » Healthy pipeline of further opportunities, both Roke and Space & Missiles
- Significant reduction in recordable injury rate and continued progress towards our ambition of zero harm
- » Number of highest cleared Roke employees increased in the year, IT infrastructure modernised
- » Roke launched a number of new products in the year, including DECEIVE and CORTEXA

Building a resilient, higher quality and growing business



### Energetics expansion projects continue at pace



Chicago £10m investment +£10m incremental revenue

- Capex in line with budget
- Fit out complete
- Continuous flow production commenced
- Delivering ahead of schedule



Scotland £45m investment +£30m incremental revenue

- Capex in line with budget
- Construction complete, production equipment installed
- Commissioning underway
- On track to deliver revenue in 2027



Norway £90m net investment (£90m grants) +£60m incremental revenue

- Phase 1 capex in line with budget, delivering ahead of schedule
- Phase 2 well progressed, but cost now expected to be higher
- Strong returns
- Further opportunity in Norway, Germany, UK

Projects remain on track to deliver £100m revenue and £30m operating profit by 2028



### Roke performing well in challenging markets

#### National Security provides a solid underpin to the business

- » Positive messaging from Government but order placement continues to lag; no evidence of Roke programmes either being lost or cancelled
- » Over £65m of programme renewals in the year
- » Recovery in growth expected in H2 2026

#### Significant opportunity to grow Defence and Product revenues

- » Increasingly export driven, so reducing reliance on UK
- » Notable EW sales to Latvia, Sweden and Egypt in 2025; more to come in 2026
- » New products launched in the year, including DECEIVE EW attack and CORTEXA counterdrone

#### Roke well positioned to capitalise on expected upturn

» Qualified sales pipeline of more than £900m





Roke on track to grow 2028 revenue to >£250m



### Outlook

#### 2026: In-line with market expectations

- » Record order book with 76% of 2026 revenue covered by the order book
- » Board's expectations for **2026** operating performance remain **unchanged**, with increased finance expense

#### Longer-term outlook increasingly robust

- » Strong growth expected over at least the next decade well positioned in high margin and growing markets
- » Record order book (>£1.3bn) and long-term partnering agreements give excellent visibility of future earnings
- Balance sheet strength gives optionality for further organic and inorganic growth – strong pipeline of bolt-on opportunities
- » On track to double annual revenue to c.£1bn by 2030

Balancing near-term performance with longer-term growth and value creation



# Appendices





Chemring Innovating to protect

### Investing in sustainable growth and resilient performance

**Grow** – Invest in people, technology, and increased capacity to drive growth

- Attractive long term profitable growth underpinned by fundamental rearmament upcycle that is expected to continue for many years
- Portfolio exposed to a number of structural tailwinds in the defence and national security sectors
- Operational excellence evidenced by strong margins and peer leading through-the-cycle cash flow conversion

**Accelerate** – organic growth through capacity expansion supplemented by bolt-on M&A

- Capacity expansion often supported by government funding, in areas we see significant and sustained demand
- Bolt-on M&A differentiated approach to strengthen capabilities, fill technology gaps and maximise synergies

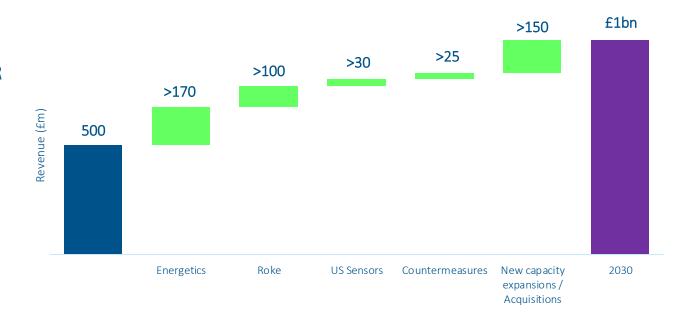
**Protect** – strengthen and protect our world-leading positions through increased modernisation, automation and R&D investment in next generation products and services

- Preferred supplier in niche markets with high barriers to entry >50% sole source and market leading positions, often having to be qualified on a particular platform
- Long heritage and deep expertise in high hazard manufacturing licenced sites, highly automated, well invested
- >£100m spent each year on innovation, 80% customer funded



### £1bn revenue ambition

- » Energetics: >£170m revenue
  - » >£100m for expansion programmes already announced
  - » plus >£70m from underlying mid-single digit CAGR
- » Roke: >£100m revenue
- » US Sensors: >£30m revenue
- » Countermeasures: >£25m from low single digit CAGR
- » >£150m new capacity expansions in Energetics / Acquisitions
- » Mid teen margins in the medium term, with some operational leverage in the longer term



Balancing near-term performance with longer-term growth and value creation

NB – all numbers incremental revenue, per annum and by FY30



## Medium term financial objectives and assumptions

| Revenue           | <ul> <li>Group – targeting low double-digit % growth as Roke returns to growth and new capacity comes online</li> <li>S&amp;I – targeting segmental high-single digit % growth from double digit growth in Roke after an H2 2026 recovery and US Sensors expected to be flat in 2026, but with a subsequent step change in growth as the JBTDS PoR commences FRP</li> <li>C&amp;E – targeting low single digit % growth in Countermeasures with a step change in growth in Energetics as additional capacity is commissioned</li> </ul> |
|-------------------|---|
| Operating margins | <ul> <li>» Group – targeting mid teen return on sales % in the medium term</li> <li>» S&amp;I – targeting high teen return on sales % in the medium term as the US PoRs deliver mid teen return once in FRP and Roke returns high teens margin as it returns to growth, and then delivers strong margins</li> <li>» C&amp;E – targeting high teen return on sales % in the medium term as higher margin Energetics growth becomes a greater proportion of the segment</li> </ul>  |
| Interest          | » 2026 expected to be ~£10m as borrowings drive increased finance costs   |
| Capex             | <ul> <li>         » £80-90m for 2026, £20-30m for 2027 and £10-20m for 2028 as the investment in increased Energetics capacity is completed, in addition to automation and maintenance capex of £30-40m per annum</li> <li>         » Offset by grant funding of £90m, with c. £15m expected to be received in 2026, 2027 and 2028     </li> </ul>  |
| FX                | » US\$1.30: £1, AU\$1.95: £1 and NOK 14.00: £1 » If GBP was 10% weaker against USD, AUD and NOK this would increase revenue by £22.7m and increase operating profit by circa £3.9m  |
| Tax               | » 23% in 2026 and then rising towards mid 20's due to increased weighting of UK profits   |
| Share capital     | <ul> <li>» Based on the position at 2025, the Group would expect the number of shares used in EPS calculations for 2026 to be 269.2m (basic) and 274.1m (diluted), and for 2027 to be 263.3m (basic) and 268.2m (diluted)</li> <li>» In 2026 circa £9m to be spent acquiring shares used for the vesting of LTIP awards, bought and held in the ESOP trust</li> </ul>   |

# Organisation

|                                      | Sensor     | s & Info    | ormation      | 1                     | Coun                   | termeasures                  | & Ene                | rgetics          |                   |                         |
|--------------------------------------|------------|-------------|---------------|-----------------------|------------------------|------------------------------|----------------------|------------------|-------------------|-------------------------|
|                                      | Roke       | Roke<br>USA | US<br>Sensors | Countermeasures<br>UK | Countermeasures<br>USA | Countermeasures<br>Australia | Energetic<br>Devices | Energetics<br>UK | Chemring<br>Nobel | Technology<br>Solutions |
| BUs/capabilities                     | 4 <u>}</u> |             |               | 4 <u> </u>  }         |                        |                              |                      | 4 <u>1</u> 2     | <b>+</b>          | 4 D                     |
| Operational mission support services |            |             |               |                       |                        |                              |                      |                  |                   |                         |
| Active cyber defence & OSINT         |            |             |               |                       |                        |                              |                      |                  |                   |                         |
| Land EW                              |            |             |               |                       |                        |                              |                      |                  |                   |                         |
| Sensors                              |            |             |               |                       |                        |                              |                      |                  |                   |                         |
| Air & naval countermeasures          |            |             |               |                       |                        |                              |                      |                  |                   |                         |
| Energetics material & products       |            |             |               |                       |                        |                              |                      |                  |                   |                         |
| Precision engineered devices         |            |             |               |                       |                        |                              |                      |                  |                   |                         |



### Group performance 2021 – 2025





### **ESG**

- » Maintained AAA ESG rating with MSCI
- » Maintained good progress in line with our HSE Zero Harm strategy
  - » Recordable injuries decreased to 0.48 (2024: 0.69) and remains below our annual limit of 0.9
  - » Zero injuries in connection with or arising from energetic events
  - » Continue to consolidate within a calculative safety culture with improved systems providing data informed discussions and decision making at all levels
  - » Ensuring we meet our ESG near and longer-term targets
  - » Independently assured scope 1 and scope 2 GHG emissions reduced by 10.6% to 13,554 CO2e tonnes on higher revenue
  - » New environmental data platform now in place
- » Continuing to build a diverse, fair and inclusive culture which supports collaboration across the business



Committed to building a strong, inclusive and sustainable company



## Adjusting items

|   | 2025   | Growth | 2024   |
|---|--------|--------|--------|
|   | £m     |        | £m     |
| Statutory operating profit                  | 73.4   | 30%    | 56.6   |
| Acquired intangibles amortisation           | 1.7    |        | 2.0    |
| Acquisition related expenses                | 3.0    |        | 3.4    |
| Mark to market gain on FX forward contracts | (7.3)  |        | 2.0    |
| Pension Buy-in / Buy-out                    | 0.4    |        | 7.5    |
| Restructuring                               | 2.5    |        | -      |
| Non-underlying provision movement           | (0.2)  |        | (3.1)  |
| Change of senior management positions       | -      |        | 1.2    |
| Adjusted operating profit                   | 73.5   | 6%     | 69.6   |
|   |        |        |        |
| Finance costs                               | (5.7)  |        | (4.8)  |
| Tax charge on adjusted profit               | (14.2) |        | (12.0) |
| Adjusted profit after tax                   | 53.6   | 2%     | 52.8   |
|   |        |        |        |
| Adjusted EPS                                | 19.4p  | 3%     | 18.9p  |



### Impact of foreign exchange translation

|                  | Constant | 2025 restated at  |       |       |
|------------------|----------|-------------------|-------|-------|
|                  | currency | <b>2024 rates</b> | 2024  | 2025  |
|                  | movement | £m                | £m    | £m    |
| Revenue          | +3%      | 502.2             | 488.3 | 497.5 |
| EBITDA           | +9%      | 99.7              | 91.5  | 98.6  |
| Operating profit | +7%      | 74.3              | 69.6  | 73.5  |
| Order book       | +29%     | 1,318             | 1,022 | 1,345 |

#### **Sensitivities**

- » 40% of revenue is denominated in USD, AUD and NOK in 2025 (2024: 39%)
- » If GBP was 10% weaker against USD, AUD and NOK this would increase revenue by £22.8m and increase operating profit by circa £3.9m
- » Future guidance based on US\$1.30 / A\$1.95 / NOK 14.00

#### **Translation**

|     |         | Averag | e rate | Closing rate |       |  |
|-----|---------|--------|--------|--------------|-------|--|
|     | % of    |        |        |              |       |  |
|     | revenue | 2025   | 2024   | 2025         | 2024  |  |
| USD | 26%     | 1.31   | 1.27   | 1.32         | 1.29  |  |
| AUD | 0%      | 2.03   | 1.95   | 2.01         | 1.96  |  |
| NOK | 40%     | 13.75  | 13.69  | 13.29        | 14.18 |  |



### Balance sheet

- » Net debt of £89.0m and net debt: EBITDA ratio of 0.90x
- » Over the 2 year period, 108% of EBITDA has been converted to operating cash funding reinvestment in capex
- » Working capital as a % of revenue has remained consistent at 15% (2024: 18%)
- » Total facilities of £275m, of which £135m were undrawn at 31 October 2025, providing good, immediately available liquidity

| £m                            | 2025    | 2024   |
|-------------------------------|---------|--------|
| Goodwill & intangibles        | 143.3   | 108.5  |
| Development costs             | 20.2    | 18.6   |
| Property, plant & equipment   | 354.7   | 287.8  |
| Trade working capital         | 73.7    | 88.3   |
| Pension (liabilities)/surplus | (0.1)   | 0.1    |
| Other                         | (120.8) | (94.2) |
|                               | 471.0   | 409.1  |
| Net debt                      | (89.0)  | (52.8) |
| Net assets                    | 382.0   | 356.3  |



## Alloy results

#### **Comparative Representation**

|                  | Statutory 2024 | ASC<br>Adjusted | Represented 2024 |
|------------------|----------------|-----------------|------------------|
| Order book       | £1,038m        | £(16)m          | £1,022m          |
| Revenue          | £510.4m        | £(22.1)m        | £488.3m          |
| Operating profit | £71.1m         | £(1.5)m         | £69.6m           |
| Operating margin | 13.9%          | +40bps          | 14.3%            |
| Diluted EPS      | 19.3p          | (0.4)p          | 18.9p            |
| Cash conversion  | 102%           | +100bps         | 103%             |

#### **Financial Performance**

|                  | 2025    | 2024   | 2023   |
|------------------|---------|--------|--------|
| Revenue          | £19.2m  | £22.1m | £27.3m |
| Operating profit | £(2.4)m | £1.5m  | £9.7m  |



### Market consensus

- The Group is aware of six analysts currently publishing independent research on the Group
- The Group has compiled consensus data\* from the research it has been made aware of, as set out in the table
- » Investec and Deutsche Numis are Corporate Brokers to Chemring

|                                       | 2025 | 2026 | 2027 |
|---------------------------------------|------|------|------|
| Revenue (£m)                          | 495  | 545  | 623  |
| Underlying operating profit (£m)      | 72.5 | 81.4 | 98.5 |
| Underlying earnings per share (pence) | 18.8 | 21.0 | 25.8 |
| Net debt (£m)                         | 99   | 123  | 96   |



<sup>\*</sup>Compilation of data only, does not represent the Group's views of projections, includes only the most recent notes

## Glossary

| Acronym | Meaning                                | Acronym | Meaning  |
|---------|--|---------|--|
| AI      | Artificial Intelligence                | FRP     | Full rate production   |
| CCM UK  | Chemring Countermeasures UK            | IDIQ    | Indefinite Delivery/Indefinite Quantity                            |
| CCMUS   | Chemring Countermeasures USA           | ISTAR   | Intelligence, Surveillance, Target Acquisition, and Reconnaissance |
| CED     | Chemring Energetic Devices             | JBTDS   | Joint Biological Tactical Detection System                         |
| CEUK    | Chemring Energetics UK                 | LRIP    | Low rate initial production  |
| CEMA    | Cyber and Electromagnetic Activities   | LTI     | Lost time incident   |
| CHG     | Chemring Group                         | MENA    | Middle East & North Africa   |
| CSES    | Chemring Sensors & Electronic Systems  | NATO    | North Atlantic Treaty Organisation                                 |
| C&E     | Countermeasures & Energetics           | OSINT   | Open Source Intelligence   |
| DIS     | Defence Industrial Plan                | SDR     | Strategic Defence Review   |
| DV      | Developed Vetting                      | S&I     | Sensors & Information  |
| EMBD    | Enhanced Maritime Biological Detection | UK MOD  | United Kingdom Ministry of Defence                                 |
| ESG     | Environmental, Social and Governance   | US DoD  | United States Department of Defense                                |
| EW      | Electronic Warfare                     | 20XX    | Reference to fiscal year 20XX                                      |



### Disclaimer

#### 2025 Chemring Group PLC

The information in this document is the property of Chemring group PLC ("Chemring") and may not be copied or communicated to a third party or used for any purpose other than that for which it is supplied without the express written consent of Chemring. This presentation does not constitute a recommendation to sell or buy securities of Chemring.

This presentation contains certain statements that are forward-looking statements. They appear in a number of places throughout this presentation and include statements regarding the intentions, beliefs and/or current expectations of Chemring and its subsidiaries (together, the "group") and those of their respective officers, directors and employees concerning, amongst other things, the results of operations, financial conditions, liquidity, prospects, growth strategies and the businesses operated by the group. Phrases such as "aim", "plan", "intend", "should", "anticipate", "well-placed", "believe", "estimate", "expect", "target", "consider" and similar expressions are generally intended to identify forward-looking statements. By their nature, these statements involve uncertainty since future events and circumstances can cause results and developments to differ materially from those anticipated. As such, undue reliance should not be placed on forward-looking statements. The forward-looking statements reflect knowledge and information available at the date of preparation of this presentation and, unless otherwise required by applicable law, Chemring undertakes no obligation to update or revise these forward-looking statements.

No representation or warranty, express or implied, is given by Chemring or any member of its group or any of their respective officers, directors, employees or any other person as to the fairness, accuracy or completeness of the information or opinions contained in this presentation and no liability whatsoever for any loss howsoever arising from any use of this presentation or its contents otherwise arising in connection therewith is accepted by any such person in relation to such information.

This presentation contains brands that are trademarks and are registered and/or otherwise protected in accordance with applicable law.

